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**From:** Shark Somayaji [/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=3F8F35D9977B4F65AFFD4D5C04D96F44-SHARK SOMAY]  
**Sent:** 9/6/2019 6:39:36 PM  
**To:** Andrew Penfold [Andrew.Penfold@intusurg.com]  
**CC:** Todd Tourand [Todd.Tourand@intusurg.com]  
**Subject:** RE: Ext. Lives Cost Per Instrument Savings Inquiry

Hi Andrew,

Unfortunately there will be no savings from materials due to increase lives --

Regards  
shark

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**From:** Andrew Penfold <Andrew.Penfold@intusurg.com>  
**Sent:** Friday, September 06, 2019 2:37 PM  
**To:** Shark Somayaji <Shark.Somayaji@intusurg.com>  
**Cc:** Todd Tourand <Todd.Tourand@intusurg.com>  
**Subject:** Ext. Lives Cost Per Instrument Savings Inquiry

Hi Shark,

Do we expect to realize any manufacturing cost savings per instrument from the extended lives effort? For example, in material buys and/or in production hours required to produce forecasted lots?

It maybe too early to tell/ calculate but wanted to touch base anyways as we are mocking up pricing scenarios of extended lives instruments.

Best Regards,  
Andrew

Andrew Penfold  
Sr. Product Mgr - Upstream

Mobile: 1 860 460 4198  
Direct: 1 408 523 5652  
Email: Andrew.Penfold@intusurg.com

<< OLE Object: Picture (Device Independent Bitmap) >>

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Intuitive.com

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

**TRIAL EXHIBIT 934**

Case No. 3:21-cv-03496-AMO  
Date Entered                       
By                       
Deputy Clerk

Highly Confidential-AEO